

# National Testing Agency

**Question Paper Name :** PGQP37 16th Sept 2021 Shift 1  
**Subject Name :** PGQP37  
**Creation Date :** 2021-09-16 14:44:28  
**Duration :** 120  
**Total Marks :** 400  
**Display Marks:** Yes

## PGQP37

**Group Number :** 1  
**Group Id :** 864351312  
**Group Maximum Duration :** 0  
**Group Minimum Duration :** 120  
**Show Attended Group? :** No  
**Edit Attended Group? :** No  
**Break time :** 0  
**Group Marks :** 400  
**Is this Group for Examiner? :** No

## PART A-General

**Section Id :** 8643511166  
**Section Number :** 1  
**Section type :** Online  
**Mandatory or Optional :** Mandatory

<b>Number of Questions :</b>	25
<b>Number of Questions to be attempted :</b>	25
<b>Section Marks :</b>	100
<b>Enable Mark as Answered Mark for Review and Clear Response :</b>	Yes
<b>Sub-Section Number :</b>	1
<b>Sub-Section Id :</b>	8643511399
<b>Question Shuffling Allowed :</b>	Yes

**Question Number : 1 Question Id : 86435126905 Question Type : MCQ Option Shuffling : No Is**

**Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Select the correct word that can best complete the given sentence :

Marriages between members of extended family were \_\_\_\_\_ to strengthen the ties of relationship.

1. mentioned
2. promoted
3. indulged
4. performed

**Options :**

86435192071. 1

86435192072. 2

86435192073. 3

86435192074. 4

**Question Number : 2 Question Id : 86435126906 Question Type : MCQ Option Shuffling : No Is**

**Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

From the choices given below, select the pair which exhibits the same relationship as the one in capitalized pair of words :

SOLDIER : REGIMENT

1. clown : circus
2. actor : troupe
3. dancer : ballet
4. instrument : musician

**Options :**

86435192075. 1

86435192076. 2

86435192077. 3

86435192078. 4

**Question Number : 3 Question Id : 86435126907 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which of the following is correctly spelt?

1. Surrupitious
2. Surepptitious
3. Surrepcitious
4. Surreptitious

**Options :**

86435192079. 1

86435192080. 2

86435192081. 3

86435192082. 4

**Question Number : 4 Question Id : 86435126908 Question Type : MCQ Option Shuffling : No Is**

**Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which of the following is nearest in meaning to the word '**EDIFY**'?

1. Instruct
2. Satisfy
3. Amuse
4. Consume

**Options :**

86435192083. 1

86435192084. 2

86435192085. 3

86435192086. 4

**Question Number : 5 Question Id : 86435126909 Question Type : MCQ Option Shuffling : No Is**

**Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

There was nobody to attend \_\_\_\_\_ the complaints of the passengers.

1. on
2. in
3. to
4. for

**Options :**

86435192087. 1

86435192088. 2

86435192089. 3

86435192090. 4

**Question Number : 6 Question Id : 86435126910 Question Type : MCQ Option Shuffling : No Is**

**Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

A post without remuneration is known as

1. voluntary
2. sinecure
3. sincere
4. honorary

**Options :**

86435192091. 1

86435192092. 2

86435192093. 3

86435192094. 4

**Question Number : 7 Question Id : 86435126911 Question Type : MCQ Option Shuffling : No Is**

**Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Select the most suitable antonym :

EXPEDITION

1. Silence
2. Explanation
3. Undertaking
4. Delay

**Options :**

86435192095. 1

86435192096. 2

86435192097. 3

86435192098. 4

**Question Number : 8 Question Id : 86435126912 Question Type : MCQ Option Shuffling : No Is**

**Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Fill in the blanks with right words :

Lakshman was initially \_\_\_\_\_ at the suggestion but later started \_\_\_\_\_ it himself.

1. thrilled, negating
2. frowning, rejecting
3. impressed, negating
4. shocked, advocating

**Options :**

86435192099. 1

86435192100. 2

86435192101. 3

86435192102. 4

**Question Number : 9 Question Id : 86435126913 Question Type : MCQ Option Shuffling : No Is**

**Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Identify the meaning of the idiom from the options given :

Miss the boat

1. let too much time go by to complete a task
2. long for something that you don't have
3. miss out on an opportunity
4. not know the difference between right and wrong

**Options :**

86435192103. 1

86435192104. 2

86435192105. 3

86435192106.4

**Question Number : 10 Question Id : 86435126914 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

These grapes \_\_\_\_\_ sour.

1. are testing
2. tasted
3. taste
4. have tested

**Options :**

86435192107.1

86435192108.2

86435192109.3

86435192110.4

**Question Number : 11 Question Id : 86435126915 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

In a certain code THRIVES is written as SIUHRDU. How is SOULFUL written in that code?

1. VPTKKTE
2. VPTKETK
3. TPVKKTE
4. TNRKMVG

**Options :**

86435192111.1

86435192112.2

86435192113.3

86435192114.4

**Question Number : 12 Question Id : 86435126916 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

What will come in place of the question mark (?) in the expression?

$$1050 \div 25 \times 51 - 1942 = ?$$

1. 152
2. 200
3. 252
4. 300

**Options :**

86435192115.1

86435192116.2

86435192117.3

86435192118.4

**Question Number : 13 Question Id : 86435126917 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

There are five statues L, M, N, O and P each of them having different height. Statue L is smaller than only statue M. Statue O is smaller than statue N. Statue O is longer than statue P. The height of the tallest statue is 20 feet. The height of the second smallest statue is 11 feet. What will be the height of statue P?

1. 9 feet
2. 12 feet
3. 13 feet
4. 15 feet

**Options :**

86435192119.1



86435192120. 2

86435192121. 3

86435192122. 4

**Question Number : 14 Question Id : 86435126918 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Ashok started walking towards South. After walking 50 meters he took a right turn and walked 30 meters. He then took a right turn and walked 100 meters. He again took a right turn and walked 30 meters and stopped. How far he from the starting point?

1. 180 meters
2. 150 meters
3. 50 meters
4. None of these

**Options :**

86435192123. 1

86435192124. 2

86435192125. 3

86435192126. 4

**Question Number : 15 Question Id : 86435126919 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The number, whose square is equal to the difference of the squares of the numbers 68 and 32, is

1. 36
2. 48
3. 60
4. 64

**Options :**

86435192127. 1

86435192128. 2

86435192129. 3

86435192130. 4

**Question Number : 16 Question Id : 86435126920 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which one of the following is not a prime number?

1. 31

2. 61

3. 71

4. 91

**Options :**

86435192131. 1

86435192132. 2

86435192133. 3

86435192134. 4

**Question Number : 17 Question Id : 86435126921 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

$1397 \times 1397 = ?$

1. 1981709

2. 1951609

3. 1836219

4. 1902179

**Options :**

86435192135. 1

86435192136. 2

86435192137. 3

86435192138. 4

**Question Number : 18 Question Id : 86435126922 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

What least number must be added to 1056, so that the sum is completely divisible by 23?

1. 21

2. 18

3. 3

4. 2

**Options :**

86435192139. 1

86435192140. 2

86435192141. 3

86435192142. 4

**Question Number : 19 Question Id : 86435126923 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Choose the correct answer :

$$7845 - ? = 8461 - 3569$$

1. 2953

2. 2773

3. 3569

4. 2352

**Options :**

86435192143. 1

86435192144. 2

86435192145. 3

86435192146. 4

**Question Number : 20 Question Id : 86435126924 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which country is called the 'Land of Fiords' ?

1. Sweden
2. Italy
3. Norway
4. Singapore

**Options :**

86435192147. 1

86435192148. 2

86435192149. 3

86435192150. 4

**Question Number : 21 Question Id : 86435126925 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The biggest part of the brain is

1. cerebrum
2. spinal cord
3. cerebellum
4. brain stem

**Options :**

86435192151. 1

86435192152. 2

86435192153. 3

86435192154. 4

**Question Number : 22 Question Id : 86435126926 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Name the person who was also known as 'Deshbandhu'.

1. S. Radhakrishnan
2. G. K. Gokhale
3. Chittaranjan Das
4. A. P. J. Abdul Kalam

**Options :**

86435192155. 1

86435192156. 2

86435192157. 3

86435192158. 4

**Question Number : 23 Question Id : 86435126927 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Who is known as 'The Saint of Gutters'?

1. Baba Amte
2. Anna Hazare
3. Mother Teresa
4. None of these

**Options :**

86435192159. 1

86435192160. 2

86435192161. 3

86435192162. 4

**Question Number : 24 Question Id : 86435126928 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Garampani Sanctuary is located at

1. Junagarh, Gujarat
2. Diphu, Assam
3. Kohima, Nagaland
4. Gangtok, Sikkim

**Options :**

86435192163. 1

86435192164. 2

86435192165. 3

86435192166. 4

**Question Number : 25 Question Id : 86435126929 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The National Rural Health Mission has been launched in the country in \_\_\_\_\_.

1. 2003
2. 2005
3. 2007
4. 2009

**Options :**

86435192167. 1

86435192168. 2

86435192169. 3

## Part B-Commerce

<b>Section Id :</b>	8643511167
<b>Section Number :</b>	2
<b>Section type :</b>	Online
<b>Mandatory or Optional :</b>	Mandatory
<b>Number of Questions :</b>	75
<b>Number of Questions to be attempted :</b>	75
<b>Section Marks :</b>	300
<b>Enable Mark as Answered Mark for Review and Clear Response :</b>	Yes
<b>Sub-Section Number :</b>	1
<b>Sub-Section Id :</b>	8643511400
<b>Question Shuffling Allowed :</b>	Yes

**Question Number : 26 Question Id : 86435126930 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

“Economics is the Science of Wealth” who gave this definition?

1. J. K. Mehta
2. Marshall
3. Adam Smith
4. Robbins

**Options :**

86435192171.1

86435192172.2

86435192173.3

86435192174. 4

**Question Number : 27 Question Id : 86435126931 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

If a point falls inside the production possibility curve, what does it indicate?

1. Resources are overutilized
2. Resources are underutilized
3. There is employment in the economy
4. Both 2 and 3

**Options :**

86435192175. 1

86435192176. 2

86435192177. 3

86435192178. 4

**Question Number : 28 Question Id : 86435126932 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

If a price decrease results in your expenditure on a good decreasing, your demand must be

1. unit
2. inelastic
3. linear
4. elastic

**Options :**

86435192179. 1

86435192180. 2

86435192181. 3



86435192182.4

**Question Number : 29 Question Id : 86435126933 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Regional Rural Banks are designed to work in which of the following ideals?

1. Work on innovative and adaptive ideals
2. Help the targeted groups
3. Keep lending rates lower than cooperative institutions
4. Work on basics of commercial banks

**Options :**

86435192183.1

86435192184.2

86435192185.3

86435192186.4

**Question Number : 30 Question Id : 86435126934 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which of the following is not an asset held by commercial banks?

1. Bills of exchange
2. Credit balances with the Reserve Bank
3. Money lent at short notice
4. Current account deposits

**Options :**

86435192187.1

86435192188.2

86435192189.3

86435192190.4

**Question Number : 31 Question Id : 86435126935 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

In order to control credit

1. CRR and Bank Rate should be increased
2. CRR should be decreased and Bank Rate should be decreased
3. CRR should be increased and Bank Rate should be decreased
4. CRR should be decreased and Bank Rate should be increased

**Options :**

86435192191. 1

86435192192. 2

86435192193. 3

86435192194. 4

**Question Number : 32 Question Id : 86435126936 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Countries with the highest inflation rates are likely to have

1. the highest rates of money growth
2. small budget deficits relative to GDP
3. the lowest interest rates
4. All of the above

**Options :**

86435192195. 1

86435192196. 2

86435192197. 3

86435192198. 4

**Question Number : 33 Question Id : 86435126937 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Banks can avail refinance against loans made to industrial units from

1. IDBI
2. DICGC
3. ECGC
4. NABARD

**Options :**

86435192199. 1

86435192200. 2

86435192201. 3

86435192202. 4

**Question Number : 34 Question Id : 86435126938 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Management by Objective (MBO) is also known as

1. Management by goals
2. Management by results
3. Management by planning
4. Management by evaluation

**Options :**

86435192203. 1

86435192204. 2

86435192205. 3

86435192206. 4

**Question Number : 35 Question Id : 86435126939 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

How often should a SWOT Analysis be performed?

1. Only when the business starts
2. Only when specific issues need to be addressed
3. At least once per year
4. Every 3–5 years

**Options :**

86435192207. 1

86435192208. 2

86435192209. 3

86435192210. 4

**Question Number : 36 Question Id : 86435126940 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which feature is connected to Management as an Art?

1. Universally accepted principles
2. Cause and Effect Relationship
3. Goal-Oriented
4. Test of Validity and Predictability

**Options :**

86435192211. 1

86435192212. 2

86435192213. 3

86435192214. 4

**Question Number : 37 Question Id : 86435126941 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

What does Milton Friedman believe to be the sole responsibility of business?

1. The only social responsibility of business is to its shareholders
2. Managers should act in ways that balance the interest of society and shareholders
3. The prime responsibility of organizations have is to its employees
4. The prime responsibility of organizations have is to its stakeholders

**Options :**

86435192215. 1

86435192216. 2

86435192217. 3

86435192218. 4

**Question Number : 38 Question Id : 86435126942 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

\_\_\_\_\_ is the process of dividing the disk into tracks and sectors.

1. Tracking
2. Formatting
3. Fragmenting
4. Defragmenting

**Options :**

86435192219. 1

86435192220. 2

86435192221. 3

86435192222. 4

**Question Number : 39 Question Id : 86435126943 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which of the following is not a key element of an e-commerce business model?

1. Value proposition
2. Competitive advantage
3. Organizational Development
4. Ubiquity

**Options :**

86435192223. 1

86435192224. 2

86435192225. 3

86435192226. 4

**Question Number : 40 Question Id : 86435126944 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which of the following memories is non-volatile?

1. RAM
2. ROM
3. SRAM
4. Cache

**Options :**

86435192227. 1

86435192228. 2

86435192229. 3

86435192230. 4

**Question Number : 41 Question Id : 86435126945 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which IP address is reserved for loop back or local host?

1. 192.168.0.0.
2. 127.0.0.0
3. 127.0.0.1
4. No such IP address exist

**Options :**

86435192231. 1

86435192232. 2

86435192233. 3

86435192234. 4

**Question Number : 42 Question Id : 86435126946 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The basic architecture of computer was developed by

1. John von Neumann
2. Charles Babbage
3. Blaise Pascal
4. Gordon Moore

**Options :**

86435192235. 1

86435192236. 2

86435192237. 3

86435192238. 4

**Question Number : 43 Question Id : 86435126947 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

For any square matrix A,  $AA'$  is a

1. diagonal matrix
2. skew-symmetric matrix
3. symmetric matrix
4. unit matrix

**Options :**

86435192239. 1

86435192240. 2

86435192241. 3

86435192242. 4

**Question Number : 44 Question Id : 86435126948 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The point at which the maximum value of  $x + y$  subject to the constraints

$$\begin{aligned}x + 2y &\leq 70 \\2x + y &\leq 95 \\x, y &\geq 0\end{aligned}$$

1. (30, 25)
2. (20, 35)
3. (35, 20)
4. (40, 15)

**Options :**

86435192243. 1

86435192244. 2

86435192245. 3

86435192246. 4

**Question Number : 45 Question Id : 86435126949 Question Type : MCQ Option Shuffling : No**



**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

$\int (x - 1)e^{-x} dx$  is equal to

1.  $-xe^x + c$
2.  $xe^x + c$
3.  $-xe^{-x} + c$
4.  $xe^{-x} + c$

**Options :**

86435192247. 1

86435192248. 2

86435192249. 3

86435192250. 4

**Question Number : 46 Question Id : 86435126950 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Accounting for Government grants and disclosure of Government assistance in financial statements are the recognized as per

1. Indian AS 2
2. Indian AS 20
3. Indian AS 28
4. Indian AS 38

**Options :**

86435192251. 1

86435192252. 2

86435192253. 3

86435192254. 4

**Question Number : 47 Question Id : 86435126951 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

When the royalties are less than the minimum rent?

1. Royalties account is debited with the amount paid to the landlord
2. Royalties account is debited with the excess of minimum rent over the actual rent
3. Royalties account is debited with the actual amount of royalties earned
4. Royalties account is debited with the minimum rent

**Options :**

86435192255. 1

86435192256. 2

86435192257. 3

86435192258. 4

**Question Number : 48 Question Id : 86435126952 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

On the balance sheet of a company the value of assets bought through hire purchase will appear as

1. cost less depreciation to date
2. cost less depreciation to date less amount owing on hire purchase
3. cost less amount owing on hire purchase
4. cost less depreciation to date less balance in the hire vendor's account

**Options :**

86435192259. 1

86435192260. 2

86435192261. 3

86435192262. 4

**Question Number : 49 Question Id : 86435126953 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

For effective organizing an organization requires

1. principle of balance
2. span of management
3. organization process
4. planning and forecasting

**Options :**

86435192263. 1

86435192264. 2

86435192265. 3

86435192266. 4

**Question Number : 50 Question Id : 86435126954 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which of the following is not a type of remuneration system under Time Rate System?

1. High wage plan
2. Measured day work
3. Taylor system
4. Differential time rate

**Options :**

86435192267. 1

86435192268. 2

86435192269. 3

86435192270. 4

**Question Number : 51 Question Id : 86435126955 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which of the following is not a credit rating agency?

1. CRISIL
2. ICRA
3. Care
4. NIKKEI

**Options :**

86435192271. 1

86435192272. 2

86435192273. 3

86435192274. 4

**Question Number : 52 Question Id : 86435126956 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The semi-interquartile range is preferred to standard deviation as a measure of dispersion when

1. sample size is small
2. distribution is standardized
3. distribution is highly skewed
4. range is small

**Options :**

86435192275. 1

86435192276. 2

86435192277. 3

86435192278. 4

**Question Number : 53 Question Id : 86435126957 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The relationship between AM, GM and HM is

1.  $GM = (AM)^2 \times (HM)$
2.  $GM = (AM \times HM)^2$
3.  $(GM)^2 = (AM)^2 \times (HM)^2$
4.  $(GM)^2 = (AM) \times (HM)$

**Options :**

86435192279. 1

86435192280. 2

86435192281. 3

86435192282. 4

**Question Number : 54 Question Id : 86435126958 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The lines of regression intersect at the point

1.  $(X, Y)$
2.  $(\bar{X}, \bar{Y})$
3.  $(0, 0)$
4.  $(1, 1)$

**Options :**

86435192283. 1

86435192284. 2

86435192285. 3

86435192286. 4

Question Number : 55 Question Id : 86435126959 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 4 Wrong Marks : 1

In a fancy dress competition, two judges accorded the following ranks to 8 participants as follows :

<i>Judge X</i>	:	8	7	6	3	2	1	5	4
<i>Judge Y</i>	:	7	5	4	1	3	2	6	8

The coefficient of rank correlation is

1. 0.59
2. 0.62
3. 0.73
4. 0.97

Options :

86435192287. 1

86435192288. 2

86435192289. 3

86435192290. 4

Question Number : 56 Question Id : 86435126960 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No

Correct Marks : 4 Wrong Marks : 1

What is the median and standard deviation of a distribution are 50 and 5 respectively, if each item is increased by 4?

1. Median will increase and S.D. will increase
2. Both will remain same
3. Median will increase and S.D. will decrease
4. Median will go up by 4 but S.D. will remain same

Options :

86435192291. 1

86435192292. 2

86435192293. 3

86435192294. 4

**Question Number : 57 Question Id : 86435126961 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

For reducing the labour cost per unit, which of the following factors is the most important?

1. Low wage rate
2. Longer hours of work
3. Higher input-output ratio
4. Strict control and supervision

**Options :**

86435192295. 1

86435192296. 2

86435192297. 3

86435192298. 4

**Question Number : 58 Question Id : 86435126962 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The most suitable cost system where the products differ in type of material and work performed is

1. process costing
2. batch costing
3. operating costing
4. job costing

**Options :**

86435192299. 1

86435192300. 2

86435192301. 3

86435192302. 4

**Question Number : 59 Question Id : 86435126963 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Cost accounting is applied to

1. public undertakings only
2. manufacturing and services concerns
3. large business enterprises only
4. small business enterprises only

**Options :**

86435192303. 1

86435192304. 2

86435192305. 3

86435192306. 4

**Question Number : 60 Question Id : 86435126964 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which of the following is not part of the AIDA model?

1. Attention
2. Integration
3. Desire
4. Action

**Options :**

86435192307. 1

86435192308. 2

86435192309. 3



86435192310.4

**Question Number : 61 Question Id : 86435126965 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

An Ad copy which informs the target group the fact that the manufacturer is established enough to give them the right goods is

1. institutional copy
2. straight selling copy
3. educational copy
4. expository copy

**Options :**

86435192311.1

86435192312.2

86435192313.3

86435192314.4

**Question Number : 62 Question Id : 86435126966 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

\_\_\_\_\_ emerges when people decide to satisfy and want through exchange.

1. Marketing
2. Sales
3. Purchase
4. Accounting

**Options :**

86435192315.1

86435192316.2

86435192317.3

86435192318. 4

**Question Number : 63 Question Id : 86435126967 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which of the following is incorrect about Marketing?

1. It creates goodwill and positive brand image
2. It is the communication of the value of a product or service to customer in order to sell that product or services
3. It deals with identifying and meeting only the human needs
4. It aims at the convergence of organizational objectives and customer needs

**Options :**

86435192319. 1

86435192320. 2

86435192321. 3

86435192322. 4

**Question Number : 64 Question Id : 86435126968 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Find the most appropriate sequence of life cycle of price for a product, from the initial stage to the mature stage.

1. Target Price — Penetration Price — Value Based Price — Limit Price — Niche Price
2. Penetration Price — Limit Price — Value Based Price — Target Price — Niche Price
3. Penetration Price — Target Price — Limit Price — Value Based Price — Niche Price
4. Penetration Price — Niche Price — Target Price — Limit Price — Value Based Price

**Options :**

86435192323. 1

86435192324. 2

86435192325. 3

86435192326. 4

**Question Number : 65 Question Id : 86435126969 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

While a poor physical distribution system would affect all elements of a company's marketing mix, the problems associated with a poor system

1. can usually be solved by investing more money in the system
2. are usually caused by increased distribution costs
3. can have a negative impact on customer service and satisfaction
4. are usually attributed to problems with order processing

**Options :**

86435192327. 1

86435192328. 2

86435192329. 3

86435192330. 4

**Question Number : 66 Question Id : 86435126970 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

An activity and/or material that offers added value or incentive to resellers, salespersons, or consumers is

1. advertising
2. personal selling
3. publicity
4. sales promotion

**Options :**

86435192331. 1

86435192332. 2

86435192333. 3

86435192334. 4

**Question Number : 67 Question Id : 86435126971 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

A process is said to be in the statistical control if it operates with \_\_\_\_\_ of variation.

1. chance causes
2. assignable causes
3. both chance and assignable causes
4. neither chance nor assignable causes

**Options :**

86435192335. 1

86435192336. 2

86435192337. 3

86435192338. 4

**Question Number : 68 Question Id : 86435126972 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

If the trend line with 1995 as the origin is  $Y = 20.6 + 1.68X$ , the trend line with origin 1991 is

1.  $Y = 34.61 + 1.68X$
2.  $Y = 34.61 + 6.72X$
3.  $Y = 20.6 + 6.72X$
4.  $Y = 13.88 + 1.68X$

**Options :**

86435192339. 1

86435192340. 2

86435192341. 3

86435192342. 4

**Question Number : 69 Question Id : 86435126973 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Dishonour of cheque by a banker without any justifiable reason is called

1. valid dishonour of cheques
2. negligence dishonour of cheques
3. unmindful dishonour of cheques
4. wrong dishonour of cheques

**Options :**

86435192343. 1

86435192344. 2

86435192345. 3

86435192346. 4

**Question Number : 70 Question Id : 86435126974 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

In Negotiable Instrument Act 1881, which section defines promissory note?

1. Section 4
2. Section 3
3. Section 2
4. Section 1

**Options :**

86435192347. 1

86435192348. 2

86435192349. 3

86435192350. 4

**Question Number : 71 Question Id : 86435126975 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The important feature of an anticipatory letter of credit is that

1. the letter of credit can be used as back to back letters of credit
2. the beneficiaries under the letter of credit may receive payments given at the pre- shipment stage
3. the beneficiary under the letter of credit may receive payments even at the post- shipment stage
4. the cash advance is not permitted against such letters of credit

**Options :**

86435192351. 1

86435192352. 2

86435192353. 3

86435192354. 4

**Question Number : 72 Question Id : 86435126976 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

"Auditor is a Watchdog and not a Bloodhound" decision was given in case of

1. London and General Bank, 1895
2. Irish Woolen Company Limited Vs. Tyson and others, 1990
3. Kingston Cotton Mills Company, 1896
4. Foster Vs. The New Trinidad Lake Asphalt Co. Ltd.

**Options :**

86435192355. 1

86435192356. 2

86435192357. 3

86435192358. 4

**Question Number : 73 Question Id : 86435126977 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The management auditor's work begins

1. after the work of a statutory auditor ends
2. before the work of a statutory auditor begins
3. varies from firm to firm
4. after the suggestions for target

**Options :**

86435192359. 1

86435192360. 2


86435192361. 3

86435192362. 4

**Question Number : 74 Question Id : 86435126978 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The principle of \_\_\_\_\_ ensures that an insured does not profit by insuring with multiple insurers.

- 
1. subrogation
  2. contribution
  3. co-insurance
  4. indemnity

**Options :**

86435192363. 1

86435192364. 2

86435192365. 3

86435192366. 4

**Question Number : 75 Question Id : 86435126979 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which of the following is an important reason for insurers to sell life insurance policies through agents?

1. The benefits of life insurance policies are simple and clear to all
2. People can decide which policy is best for them
3. Agents have to earn their commissions
4. Many people require personalized guidance for selecting the right policy

**Options :**

86435192367. 1

86435192368. 2

86435192369. 3

86435192370. 4

**Question Number : 76 Question Id : 86435126980 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Compared to the premium for a Whole Life plan, the premium for an Endowment plan will be \_\_\_\_\_ for the same age.

1. less than half
2. less than one third
3. more
4. same

**Options :**

86435192371. 1



86435192372. 2

86435192373. 3

86435192374. 4

**Question Number : 77 Question Id : 86435126981 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which one of the following canons of taxation was not advocated by Adam Smith?

1. Canon of equality
2. Canon of certainty
3. Canon of fiscal adequacy
4. Canon of convenience

**Options :**

86435192375. 1

86435192376. 2

86435192377. 3

86435192378. 4

**Question Number : 78 Question Id : 86435126982 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The Indian Tax System is

1. proportional
2. progressive
3. regressive
4. degressive

**Options :**

86435192379. 1

86435192380. 2

86435192381. 3

86435192382. 4

**Question Number : 79 Question Id : 86435126983 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which of the following are the causes of public debt of a country?

1. War or War preparedness including nuclear programming
2. To cover the budget deficits on current accounts
3. To undertake public welfare schemes
4. All of the above

**Options :**

86435192383. 1

86435192384. 2

86435192385. 3

86435192386. 4

**Question Number : 80 Question Id : 86435126984 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The principle of maximum social advantage was introduced by

1. Hugh Dalton
2. Adam Smith
3. Franco Modigliani
4. Sir Arthur Lewis

**Options :**

86435192387. 1

86435192388. 2

86435192389. 3

86435192390. 4

**Question Number : 81 Question Id : 86435126985 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which of the following statements is true?

1. Doctrine of constructive notice arises from the doctrine of ultra vires
2. Doctrine of constructive notice arises from the doctrine of indoor management
3. Doctrine of indoor management arises from the doctrine of constructive notice
4. Doctrine of ultra vires arises from the doctrine of constructive notice

**Options :**

86435192391. 1

86435192392. 2

86435192393. 3

86435192394. 4

**Question Number : 82 Question Id : 86435126986 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

'Proxy' has a right'

1. to attend the general meetings
2. to attend and vote at meeting through poll
3. to attend , speak and vote at meetings through poll
4. to attend and vote at meeting by show of hands or through poll

**Options :**

86435192395. 1

86435192396. 2

86435192397. 3

86435192398. 4

**Question Number : 83 Question Id : 86435126987 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Equity shares cannot be issued for the purpose of

1. Cash Receipts
2. Purchase of assets
3. Redemption of debentures
4. Distribution of dividend

**Options :**

86435192399. 1

86435192400. 2

86435192401. 3

86435192402. 4

**Question Number : 84 Question Id : 86435126988 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

In Keynes consumption theory the chief factor that determines consumption expenditure is

1. Personal income
2. Relative income
3. Permanent income
4. Disposable income

**Options :**

86435192403. 1

86435192404. 2

86435192405. 3

86435192406. 4

**Question Number : 85 Question Id : 86435126989 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

LM curve represents the combination of

1. Price and output
2. Demand for money and supply of money
3. Income and investment
4. Money supply and investment

**Options :**

86435192407. 1

86435192408. 2

86435192409. 3

86435192410. 4

**Question Number : 86 Question Id : 86435126990 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

According to Keynes what causes changes in inducement to invest by entrepreneurs?

1. MPC and MEI
2. MEC and MPS
3. MEC and rate of interest
4. MPC and rate of interest

**Options :**

86435192411. 1

86435192412. 2

86435192413. 3

86435192414.4

**Question Number : 87 Question Id : 86435126991 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

According to \_\_\_\_\_ the holdings of a country's treasure primarily in the form of gold constituted its wealth.

1. Gold theory
2. Ricardo theory
3. Mercantilism theory
4. Heckscher theory

**Options :**

86435192415.1

86435192416.2

86435192417.3

86435192418.4

**Question Number : 88 Question Id : 86435126992 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Balance of payments deficit can be removed through

1. devaluation of currency
2. vigorous export promotion
3. import substitution
4. All of the above

**Options :**

86435192419.1

86435192420.2

86435192421.3

86435192422. 4

**Question Number : 89 Question Id : 86435126993 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which type of economy can be termed as laissez-faire economy?

1. Mixed economy
2. Socialist economy
3. Command economy
4. Capitalist economy

**Options :**

86435192423. 1

86435192424. 2

86435192425. 3

86435192426. 4

**Question Number : 90 Question Id : 86435126994 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Who is the current Chairperson of Niti Aayog?

1. Sh. Narendra Modi
2. Smt. Nirmala Sitharaman
3. Sh. Shaktikanta Das
4. Dr. Arvind Panagariya

**Options :**

86435192427. 1

86435192428. 2

86435192429. 3

86435192430. 4

**Question Number : 91 Question Id : 86435126995 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

The concept of Five-Year Plan was borrowed from which country?

1. The USA
2. England
3. Russia
4. France

**Options :**

86435192431. 1

86435192432. 2

86435192433. 3

86435192434. 4

**Question Number : 92 Question Id : 86435126996 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Any sum received by an Individual as a member of HUF from the income of HUF shall be

1. fully exempted
2. fully taxable u/h 'salary'
3. fully taxable u/h income other than salary
4. partially taxable @10%

**Options :**

86435192435. 1

86435192436. 2

86435192437. 3



86435192438. 4

**Question Number : 93 Question Id : 86435126997 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Year in which income is taxable is known as \_\_\_\_\_ and year in which income is earned is known as \_\_\_\_\_.

1. PY, AY
2. AY, PY
3. AY, AY
4. PY, PY

**Options :**

86435192439. 1

86435192440. 2

86435192441. 3

86435192442. 4

**Question Number : 94 Question Id : 86435126998 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Highest Administrative Authority for Income Tax in India is

1. the Finance Minister
2. the Revenue Secretary
3. the Director of Income Tax
4. the CBDT

**Options :**

86435192443. 1

86435192444. 2

86435192445. 3

86435192446. 4

**Question Number : 95 Question Id : 86435126999 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which of the following is not an asset held by commercial banks?

1. Bills of exchange
2. Current account deposits
3. Credit balances with the Reserve Bank
4. Money lent at short notice

**Options :**

86435192447. 1

86435192448. 2

86435192449. 3

86435192450. 4

**Question Number : 96 Question Id : 86435127000 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which of this Development Financial Institution was primarily set up for the development of the Micro, Small and Medium Enterprise (MSME) Sector?

1. NABARD
2. IDBI
3. SIDBI
4. IFCI

**Options :**

86435192451. 1

86435192452. 2

86435192453. 3

86435192454. 4

**Question Number : 97 Question Id : 86435127001 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

Which is not one of the development steps taken for Capital Market?

1. Open Outcry
2. Book Building
3. Establishing SEBI
4. Screen Based Trading

**Options :**

86435192455. 1

86435192456. 2

86435192457. 3

86435192458. 4

**Question Number : 98 Question Id : 86435127002 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

In game theory, a choice that is optimal for a firm no matter what its competitors do is referred to as

1. the dominant strategy
2. the game-winning choice
3. super optimal
4. a gonzo selection

**Options :**

86435192459. 1

86435192460. 2

86435192461. 3

**Question Number : 99 Question Id : 86435127003 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

EOQ is calculated by which of the following formulae?

Whereas  $D$  = demand (unit/time),

$C_0$  = ordering cost (Rs/order),

$C_h$  = cost of carrying inventory (Rs /unit/time)

1.  $\sqrt{\frac{2DC_0}{C_h}}$

2.  $\sqrt{\frac{DC_0}{C_h}}$

3.  $\sqrt{\frac{2DC_h}{C_0}}$

4.  $\sqrt{\frac{DC_h}{C_0}}$

**Options :**

86435192463. 1

86435192464. 2

86435192465. 3

86435192466. 4

**Question Number : 100 Question Id : 86435127004 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No**

**Correct Marks : 4 Wrong Marks : 1**

In the ABC Analysis system the B category stands for

1. outstanding importance in value
2. comparatively unimportant in value
3. comparatively important in value
4. average importance in value

**Options :**

86435192467. 1

86435192468. 2

86435192469. 3

86435192470. 4